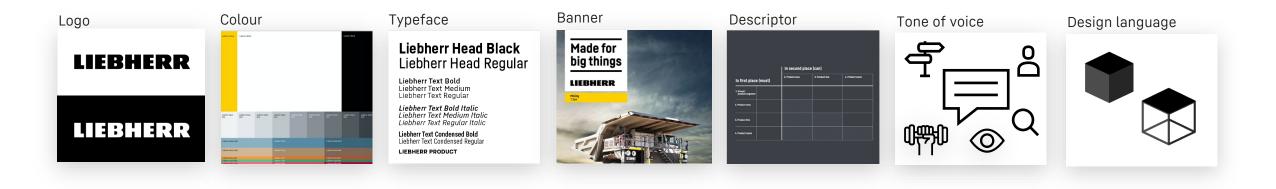


Our new brand experience



Overview

The brand experience is based on essential brand elements









Talent

Liebherr consistently raises standards in order to bring customer added value to new heights

- Pioneering products and services that push known performance limits in all aspects
- An unlimited way of forward-thinking which opens up new approaches and solutions to customer challenges

Character The visionary entrepreneur

- A fascinating, charismatic and courageous personality, convinced that pioneering innovation and constant progress in the customers' interest are essential for business success
- His creative vision is fuelled by extensive experience and a profound understanding of his customer challenges
- Hard-working and disciplined, with ambitious targets in mind
- Motto: 'With a strong will to fulfil customer needs, you can move mountains.'

LIEBHERR

Substantiators

- A proud history and experience of inventing ground-breaking products
- A unique product programme of ten different divisions - with supreme synergies by leveraging technologies and ideas
- Mastery of key technologies
- The Liebherr staff striving to satisfy customer needs and challenges
- Employees open to create new solutions through visionary thinking which crosses existing boundaries
- The Liebherr family promoting the ambition to push limits for customers – from the pioneering founder to the third generation

Signature

- Products, solutions, services and people that push the limits
- Stories and visuals showing limits that have been pushed
- A visionary, technological look and feel which embodies the aspiration of forward-thinking
 Ambitious and active look of clobally approximation
- Ambitious and active look of globally operating partner with both feet planted firmly on the ground

Recap The brand steering wheel includes everything that drives

our brand

The brand steering wheel describes our character and our ambitious talent. It provides proof points for our customers and identifies our products.

It is the source for everything – and for our brand experience.





Courageous	Flexibility and responsiveness underline Liebherr's relentless customer focus.
Dynamic	Approachability and a realistic feel let Liebherr communicate on eye level.
Authentic	Clarity and reduction are a testament to Liebherr's expertise and precision.
Focused	A bold and robust appearance expresses Liebherr's quality and leadership aspiration.
Progressive	Sophisticated and smart solutions express Liebherr's aspiration to never stand still.

Recap Focus on our brand characteristics

We are Liebherr, and everything we do is built on our brand steering wheel.

For an easy transition, we focus on the detailed attributes of the brand character.

They describe the many facets available for bringing the brand to life – media- and touchpoint-overarching.

Communication message

powerful

technical

Recap The flexible slider

In terms of design and communication, a distinction can be made between a more 'powerful' to a more 'technical' execution, depending on the desired message.

The distinction can only be set on divisional and productspecific communication.



new LIEBHERR LIEBHERR

Brand elements **01 One signature for all: our logo**

Our logo is the distinctive mark to differentiate ourselves in the market and offer orientation to our customers.

We just made slight technical adjustments to the details and spacing.

We optimised it for legibility in all sizes.

LIEBHERR



Brand elements **01 One signature for all: our logo**

Good to know: One logo version fits all application sizes and media.

In justifed use cases: A negative-white version is also available for dark backgrounds or moving images.

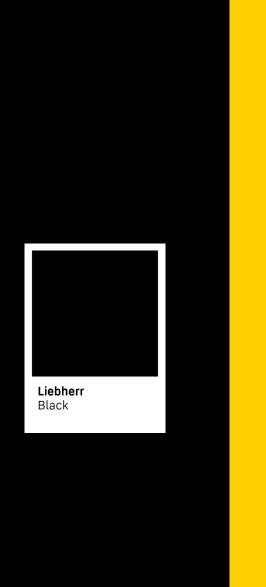


Brand elements **01 One signature for all: our logo**

Logos in physical space are always Liebherr Black especially for the longdistance effect. We use the banner logo for dark or lowcontrast backgrounds at exhibitions and events.

In justifed use cases: Including as well a negativewhite version available for dark backgrounds (digital and print applications) or moving images.







Brand elements 02 Creating identity: our colours

We are known for our bold and confident primary colours: Liebherr Black, White and Liebherr Yellow.

Our products are created precisely and functional – and so is the Liebherr Yellow: it is determined to always communicate an important function or information. It is also never used decoratively.

LIEBHERR



Brand elements

02 Our colours - one for all and one exception

Liebherr Yellow is our main colour. All product segments use it as the brand colour.

There is only one exception: Refrigeration and freezing use Liebherr Arctic Blue instead.



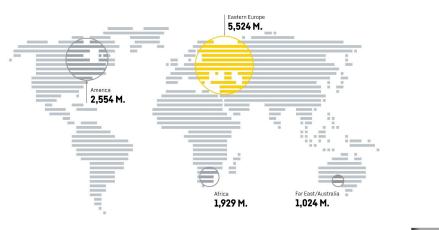
Liebherr Steel 10%	Liebherr Steel 20%	Liebherr Steel 30%	Liebherr Steel 40%	Liebherr Steel 50%	Liebherr Steel 60%	Liebherr Steel 70%	Liebherr Steel 80%	Liebherr Steel 90%
Liebherr Slate Light			Liebherr Slate			Liebherr Slate Dark		
Liebherr Terra Light						Liebherr Terra Dark		
Liebherr Clay Light						Liebherr Clay Dark		
Liebherr Leaf Light						Liebherr Leaf Dark		
Liebherr Ruby Light						Liebherr Ruby Dark		

Brand elements 02 Creating identity: our colours

Our primary colours are accompanied by greyscale for differentiation.

Secondary colours are rarely used for flexible topic-related applications.

For spatial communication the colours offer opportunities for nuancing.





Circular chart 3.486 Mio. € Lorem ipsum 3.486 Mio. € Lorem ipsum 3.486 Mio. € Lorem ipsum 3.486 Mio. € Lorem ipsum



Brand elements 02 Our colours in use

If Liebherr were just to communicate using colours, you'd still be able to recognise it as Liebherr, wouldn't you?

These examples give an idea of how of colour proportions are adjusted within various media.

Exclusive Typeface

Liebherr Head Regular Liebherr Head Black

Liebherr Text Regular Liebherr Text Medium Liebherr Text Bold

Liebherr Text Regular Italic Liebherr Text Medium Italic Liebherr Text Bold Italic

Liebherr Text Condensed Regular Liebherr Text Condensed Regular

Engineered. Precise. Brand elements 03 Yes, it's different: our new typeface

We developed our own Liebherr font family.

It is available for every touchpoint and channel – digital and print. And ready for covering all Latin-based languages, incl. Cyrillic. Authentically for everyday usage.

No rule without exception: For more differentiation, only Refrigeration and freezing uses a lighter weight for headlines.



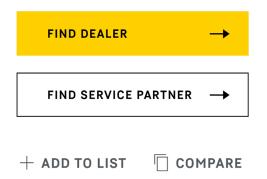




Liebherr is renowned for its top technological level and innovative crane concepts. We are the global market leader for mobile cranes and set standards in the industry. Liebherr is responsible for designing and building a whole host of new technical ideas. Our continuous developments ensure that our products meet our customer's requirement as well as possible.

READ STORY

Max. load capacity90 tMax. hoist height66 mMax. radius50 mNumber of axles2

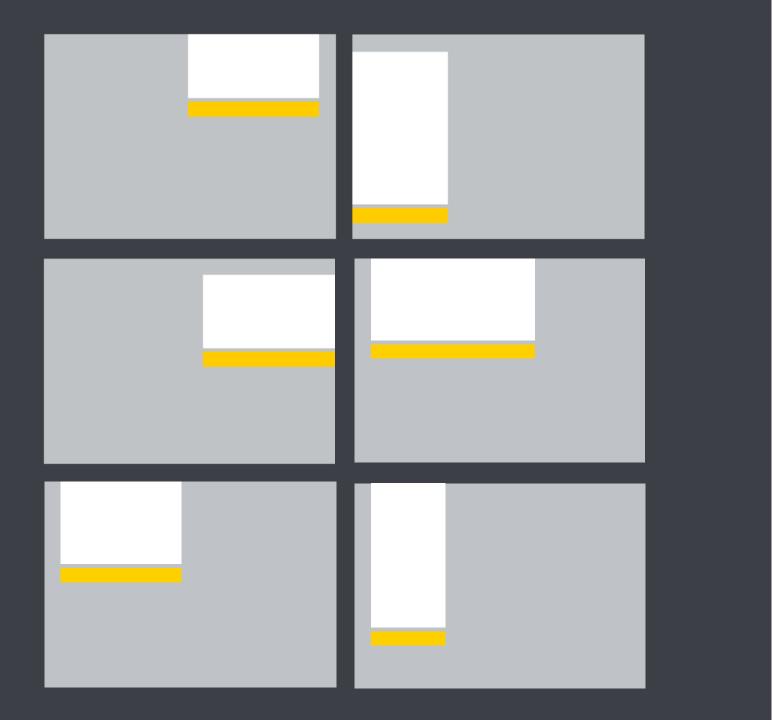


Brand elements **03 Yes, it's different:**

our new typeface

Good to know: The Liebherr typeface represents a vital formative element within the new brand experience.

Both upper and lower case are used in general for notation. Upper case letters are only used for exceptional elemenets in UI, such as the call to action.



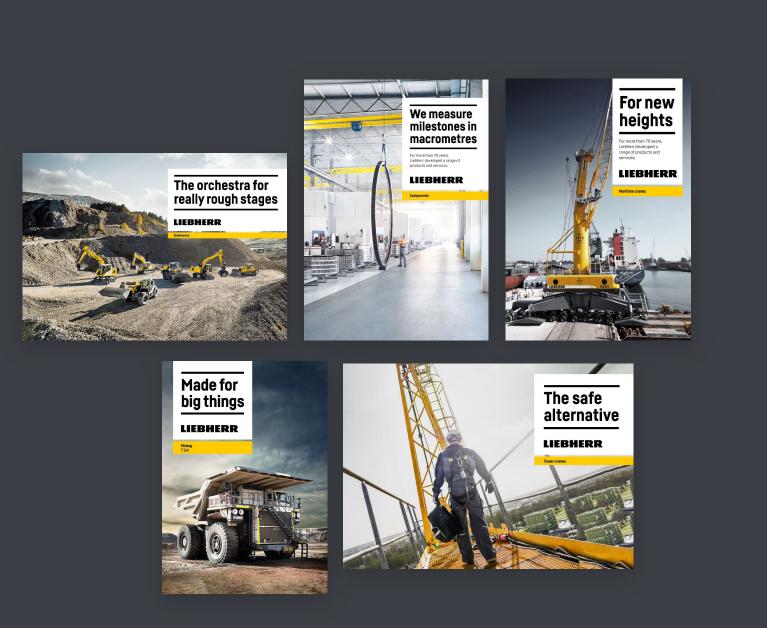
Brand elements **04 Flexible but consistent: our layout principle**

The layout principle brings all elements together in a system for maximal flexibility.

The central and highly recognisable idea of the Liebherr design is the 'banner'.

The banner combines the logo, headline, optional further information with a clear brand colour panel with division- or product-related information.





Brand elements 04 Flexible but consistent: our layout principle

The banner is adjustable for exposed touchpoints, such as advertisements, covers, etc.

It is flexible in size, proportion and position – in all applications.







Lorem ipsum L 550 - L 58

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E-mail info. Bbgliebherr.com | facebook.com/liebherr/construction | liebhe

Brand elements

04 Flexible but consistent: our layout principle

From a striking billboard to informative advertorials or product features: the flexibility of the layout principle allows additional information areas while providing a clear recognisability throughout all dimensions.



| In second place (can)

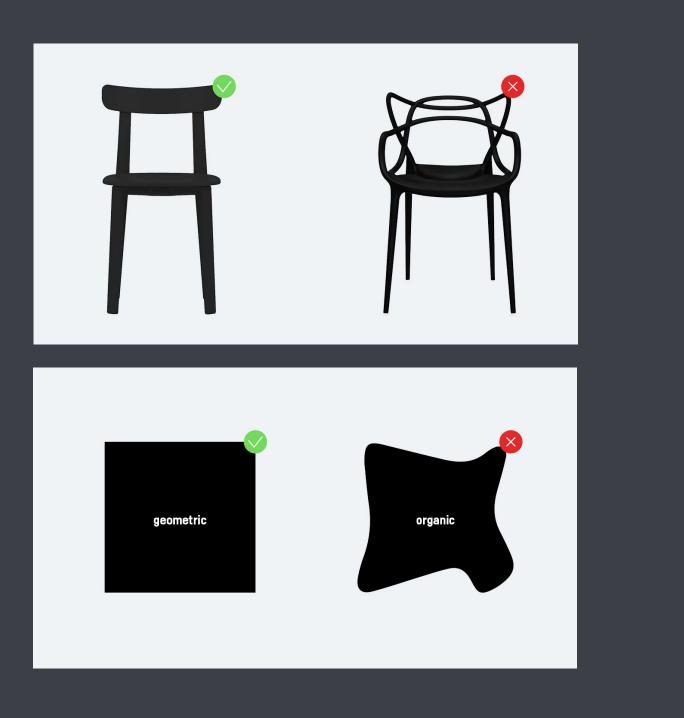
In first place	e (must)	2. Product area	3. Product line	4. Product name
1. Group/ product segment				
2. Product area				
3. Product line				
4. Product name				

Brand elements **05 Yellow is for**

orientation: our descriptor

The banner offers the option of an extra layout element to communicate the product segment, product area, product line or product name.

The prominent application of Liebherr Yellow as the functional element on the cover and exposed areas creates easy orientation for everybody at a glance.



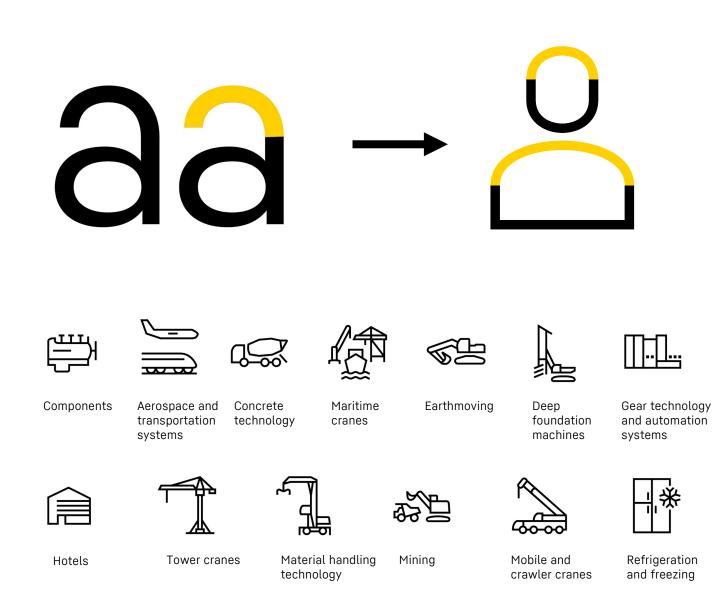
Brand elements 07 Edges and corners: our design language

Design language has an identity-forming effect. It conveys our brand values.

Our brand appears selfconfident and focused. This is expressed by our design principles of conciseness, reduction and clarity.

Clear geometric shapes characterize the appearance. An orthogonal use of forms dominates our brand image.



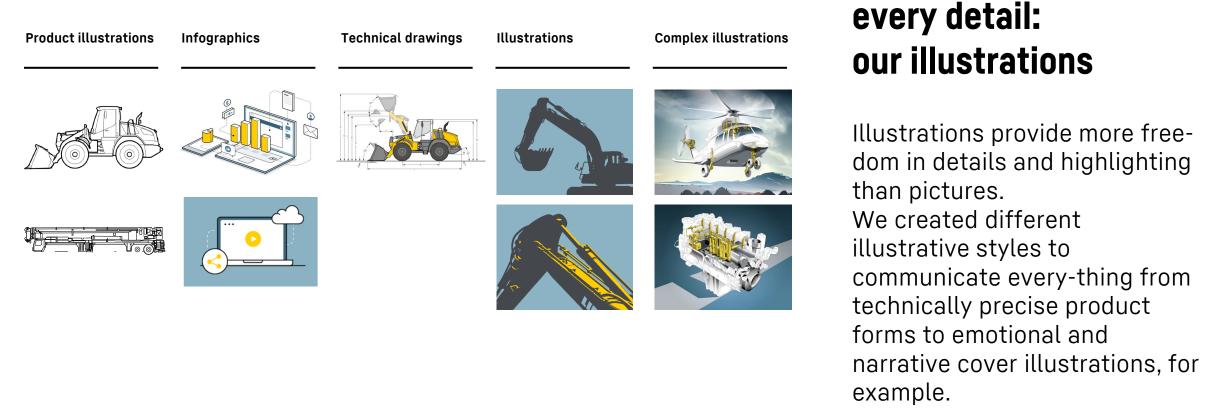


Brand elements 08 Simplicity on point: our icons

Icons offer orientation and guidance. You can use them for product segment identification and plenty of functional topics.

The simple, reduced images are derived from detailed forms of our new typeface.

Like our product range, our library is permanently growing.

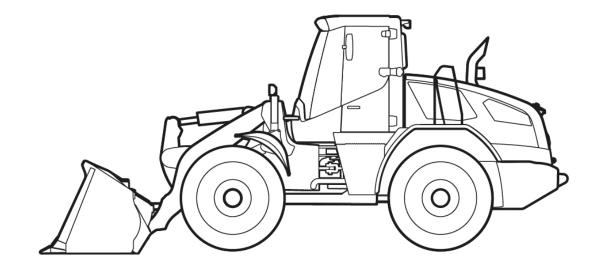


The accentuated usage of Liebherr Yellow for highlighting particular elements gives every illustration the distinctive brand look.

Brand elements

09 Focus on

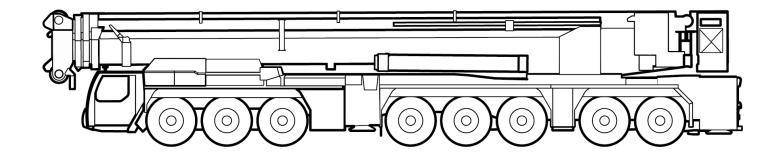




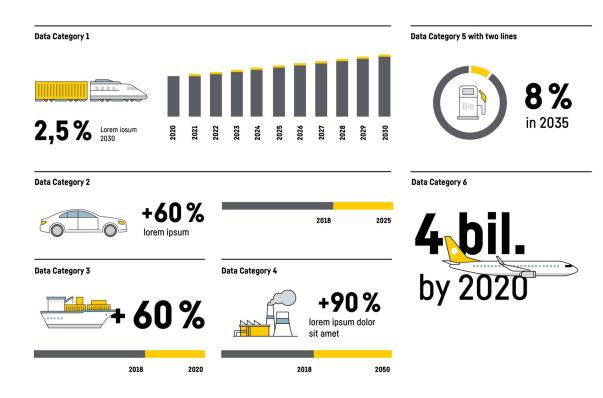
Brand elements **09 Illustrations**

8.1 Product illustrations:

Authentic and detailed graphics of Liebherr products for bold usage in diverse channels







Brand elements **09 Illustrations**

8.2 Infographics:

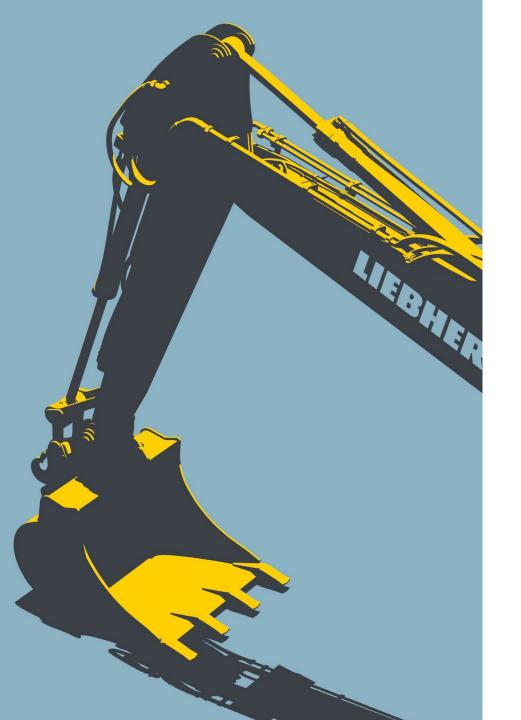
Comprehensible visualisation of data, processes and diverse issues for illustration and information purposes



Taking the future further







Brand elements **09 Illustrations**

8.3 Illustrations:

Emotional and brand-building visualisation of topics and contents (with or without direct product link)

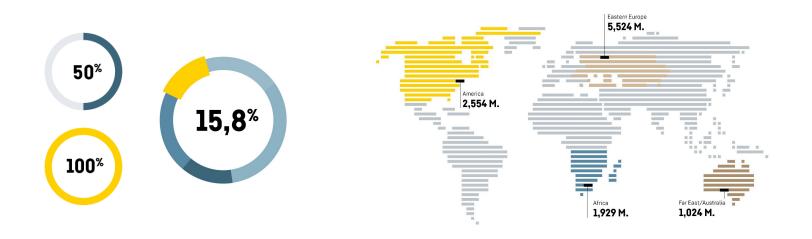


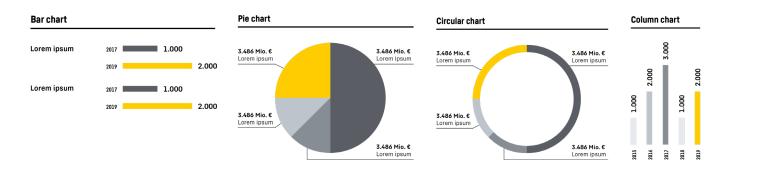


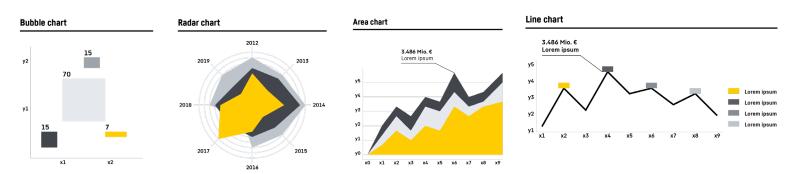
Brand elements **09 Illustrations**

8.4 Complex illustrations: Emotional and brand-building orchestration of products and services instead of real photography if not available









Brand elements 10 Informative insights: our diagrams

Yes, we love numbers and positive developments.

We make them visible with a consistent design in typography, colour usage and simplified shape to communicate various forms of standard and special diagrams (circles, tables, columns, maps, orientation, etc.).



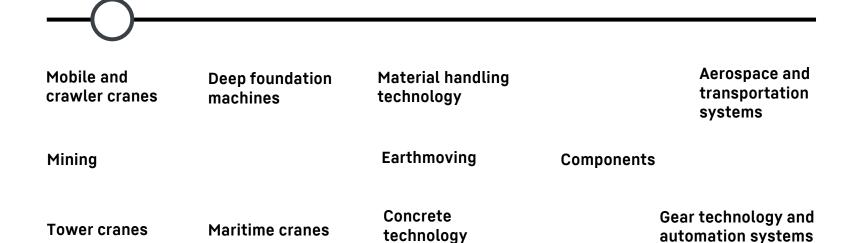
Brand elements **11 Liebherr at first sight: our images**

We are proud of our outstading products – and whenever it is possible we give them the stage.

For a clear and consistent look, we translated the brand charac-teristics into formal criteria to facilitate both image production and – selection.

powerful





Brand elements 11 Liebherr at first

technical

sight: our images

The applications of our images have a wide range of different basic requirements.

To fulfil all requirements, we work with a tonality slider. It is based on a 'powerful, dynamic' or 'technical, cool' appearance.

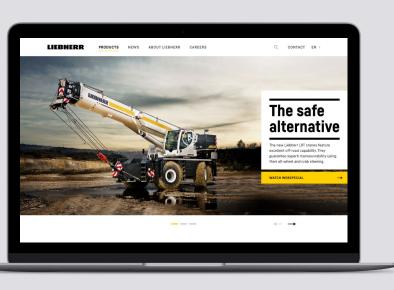
As a result, we stay consistent and flexible through product segment related adjusting images.







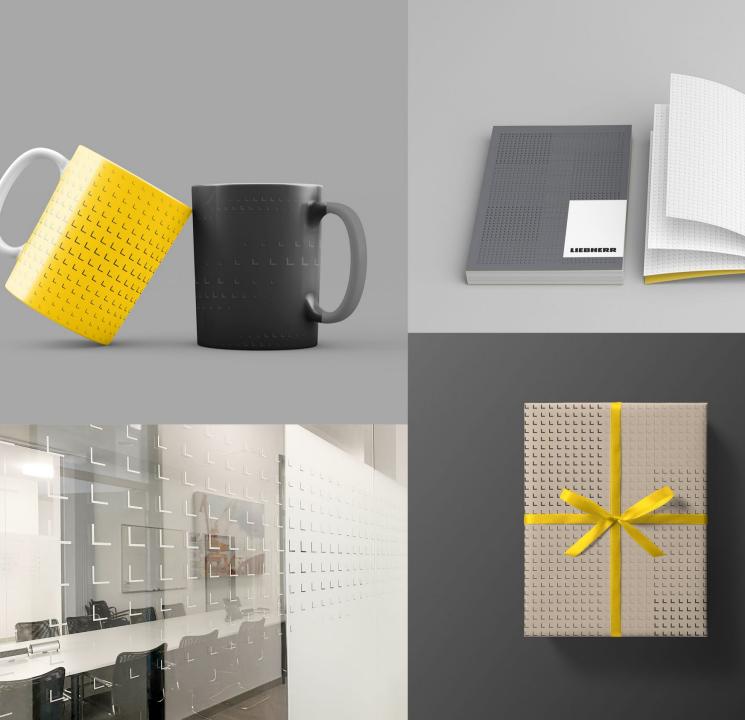




Brand elements **11 Liebherr at first sight: our images**

Images have a high level of importance in the new brand experience due to bold and area-wide usage on exposed media.

Good to know: Images represent a vital formative element within the new brand experience.



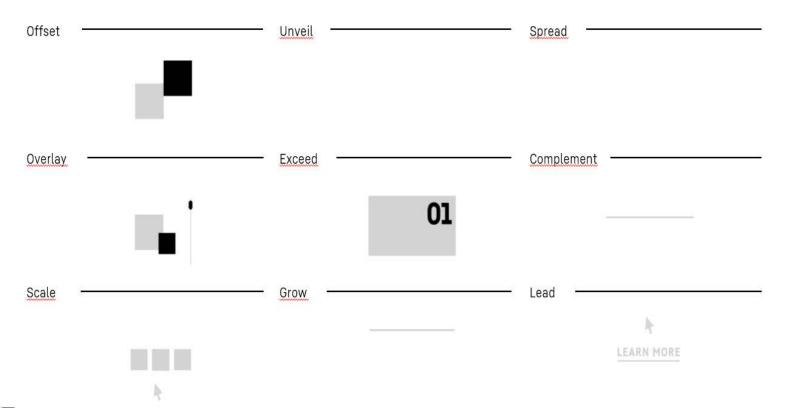
Brand elements 12 An angle to remember: our pattern

Is it possible to create neutral branding? Our answer is a simple and geometric pattern.

With this design, we create flexible solutions for abstract area usage, with a clear reference to our brand.

Good to know: The Liebherr pattern is highly flexible for application in every dimension and proportion.





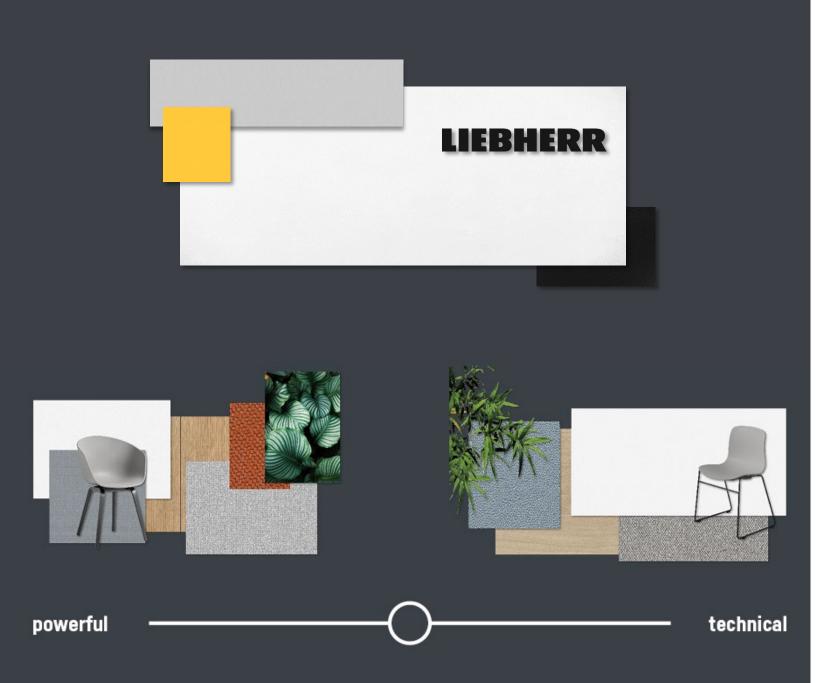
Brand elements 13 Ready for motion

Digital applications allow us to set every element in motion.

Our motion elements are the basis for all moving elements whether in micro-interactions online or in spectacular films.







Brand elements **14 A visual and haptic experience: our materials**

Together with design language and colour, material characterize the atmosphere of the brand appearance. It is created by visual and haptic experience of the surfaces.

With colours, texture and feel of materials we can make rooms appear technical or powerful.



obheni Leaf Light SOBF98	Liebhen State Light #8882C2	Liebherr Terra Light. #CL8795	Liebhen Ruby Light MF5627C
ebhen: Leuf ICAA75	Liebhen Slate #578564	Lishen Terra RAABOID	Liebhen Ruby #154658
	Maniar		



12 UX-ready: UI-library

Brand elements

Digital applications have special requirements for an onbrand display on every screen.

The UI-library provides a collection of all necessary elements for information and interaction on websites and in digital applications.

24 px 24 px 冊 R ត័ង 5 E ß 俞 Refrigeration 8 Mobile & Envelope Maritime cranes Document 2 Document : Document 2 Bin X T. 05. 0 ê \heartsuit ~0 -× Material handling Gear cutting & Share Close Hotels Heart 64 px 64 px 廊 2 = **~**B 5°2 Þ ⑪ \bowtie Refrigeration & freezing Construction machines Mobile & Mining Maritime cranes Document 1 Document 2 Document 3 Bin Envelope crawler crane: \heartsuit \ll ¥ <u></u> -@-Х <u>]]-]_</u> ÿ Ê Close Heart Share Targe Aerospace & Material handling Gear cutting & Components Hotels

Bulletpoints

level

concepts.

Copy Text

Copy: Liebherr Text Regular, 18px/28px

Liebherr is renowned for its top technological level and innovative crane concepts. We are the global market leader for mobile cranes and set standards in the industry.

Copy_Small: Liebherr Text Regular, 16px/24px

Liebherr is renowned for its top technological level and innovative crane concepts. We are the global market leader for mobile cranes and set standards in the industry.

Copy: Liebherr Text Regular, 18px/28px Liebherr is renowned for its top technological

Link in Copy

level and innovative crane concepts. We are the global market leader for mobile cranes and set standards in the industry.

Copy small: Liebherr Text Regular, 16px/24px

Liebherr is renowned for its top technological level and innovative crane concepts. We are the global market leader for mobile cranes and set standards in the industry.

Form validation

③ Das Kennwort muss mindestens 8 Stellen haben. Das Kennwort muss mindestens eine Zahl enthalten.

Das Kennwort darf keine Eigennamen enthalten. Das Kennwort muss ein Sonderzeichen enthalten. Das Kennwort muss Groß- und Kleinbuchstaben enthalten

Das Kennwort muss Groß- und Kleinbuchstaben

We are the global market leader for mobile cranes and set standards in the industry.

Copy_Small: Liebherr Text Regular, 16px/24px, Paragraph 10p

Copy: Liebherr Text Regular, 18ox/28ox, Paragraph 10ox

Liebherr is renowned for its top technological

Liebherr is renowned for its innovative crane

- Liebherr is renowned for its top technological level
 Liebherr is renowned for its innovative crane concents
- We are the global market leader for mobile cranes and set standards in the industry.

H4_Desktop_Yellow: Liebherr Head Black, 32px/34px

LTMi

1030-2.1

H2_Desktop_Yellow: Liebherr Head Black, 60px/60px

lifting. Mobile &

crawler cranes.

H3_Desktop, Yellow: Liebberr Head Black, 40px/46px Mobile & crawler crane technology

Perfection in

Refrigeration & freezing

H5_Desktop_Yellow: Liebherr Head Black, 24px/28px

Success #STATUT

Success Light #73295F

Working range limit

H6_Desktop_Yellow: Liebherr Text Bold, 18px/28px

Technology

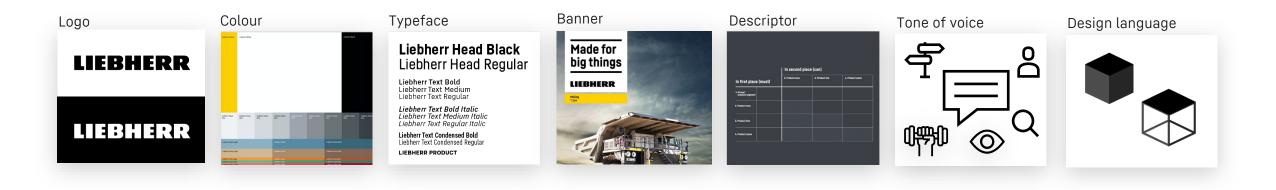


The Liebherr brand elements at a glance



Overview

Recap: the Liebherr brand elements at a glance





LIEBHERR

Strategic corporate design

Touchpoints with our brand



Overview

Touchpoints with our brand

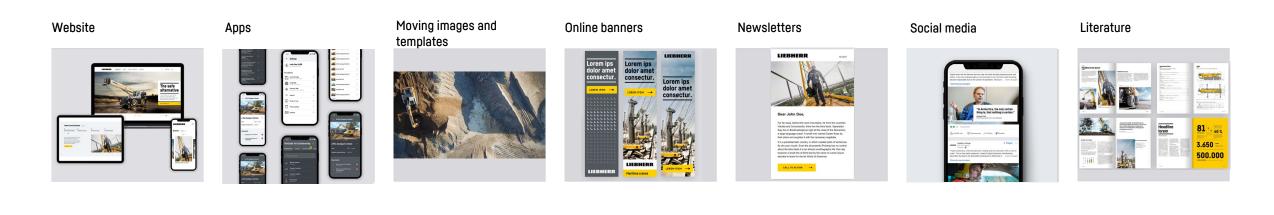
01	<u>Website</u>
02	<u>Apps</u>
03	Moving images and templates
04	<u>Online banners</u>
05	<u>Newsletters</u>
06	<u>Social media</u>
07	<u>Literature</u>

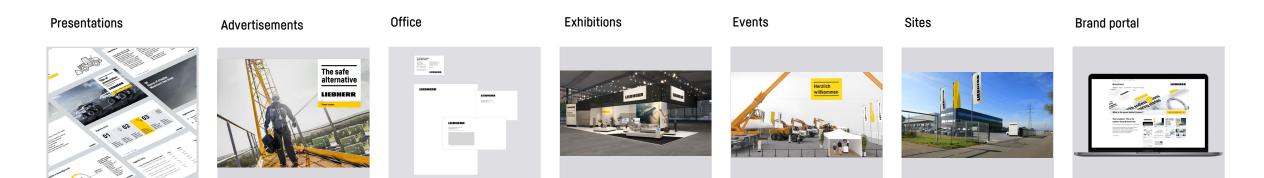
08	<u>Presentations</u>
09	<u>Advertisements</u>
10	<u>Office</u>
11	Exhibitions
12	Events
13	<u>Sites</u>
14	<u>Brand</u> portal



Overview

Touchpoints with our brand





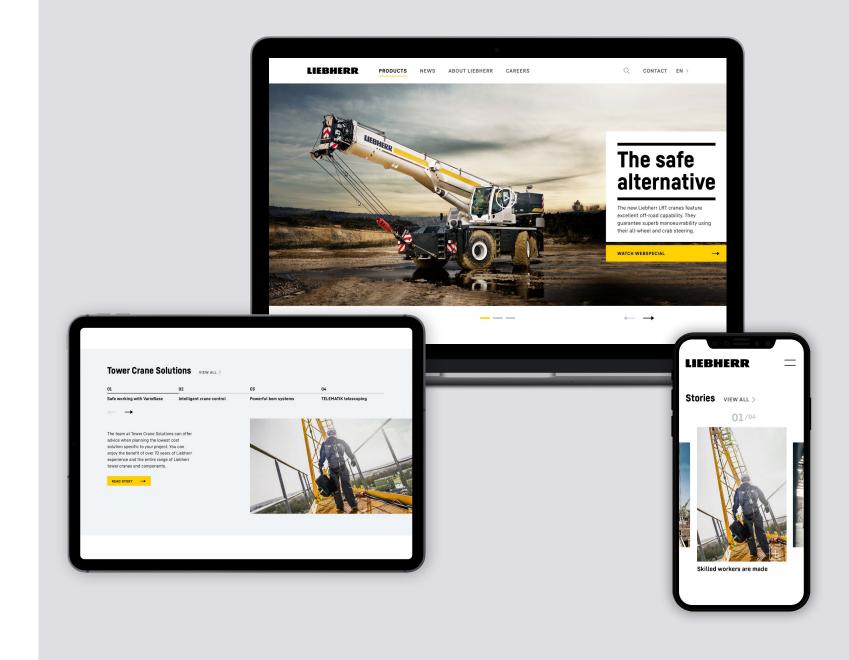
LIEBHERR

Brand touchpoints **Website**

Our website is one of the most important touchpoints to experience Liebherr.

We give the stage to our most important brand ambassadors: our products.

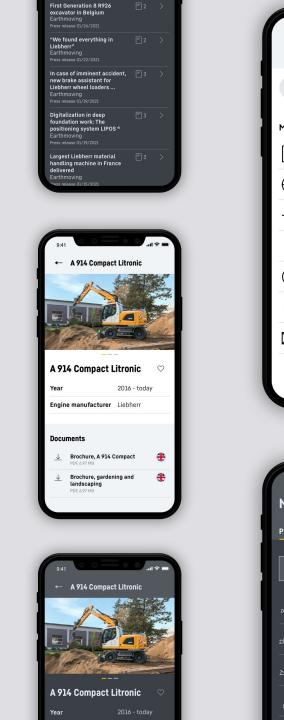
Underlined by detailed information, we create a holistic image of Liebherr.

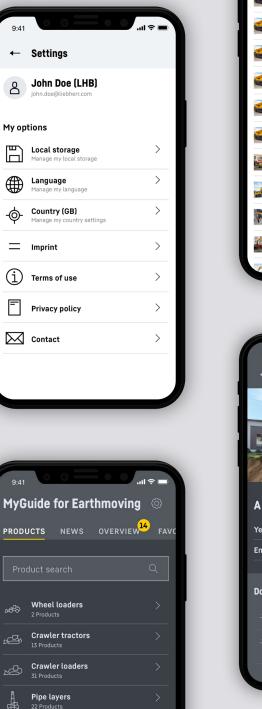


Brand touchpoints **Apps**

On the go or in the meeting, smartphones are always right at hand. This makes them the perfect provider for our apps. Handy information, a smart reminder and always there when you need it.

Despite the small size, we offer easy guidance and a visible brand identifier.





and the	A 720 compact coix b	/
	A 912 Compact G6.1-D	>
	A 913 Compact G6.0-D	>
	A 914 Compact G6.0-D	>
and the	A 914 G6.0-D	>
	A 916 Compact G6.0-D	>
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	A 918 Compact G6.0-D	>
	A 918 G6.0-D	>
	A 919 Compact G6.0-D	>
	A 920 Compact 66 0-D	
	A 920 Compact 64 0.D	
9:41	4 920 Compact &4 0.D	
9:41 ←	A 920 Compact 64 0.D A 914 Compact Litronic	
9:41		
9:41		
9.41		
-		

Engine manufacturer Liebherr

Documents

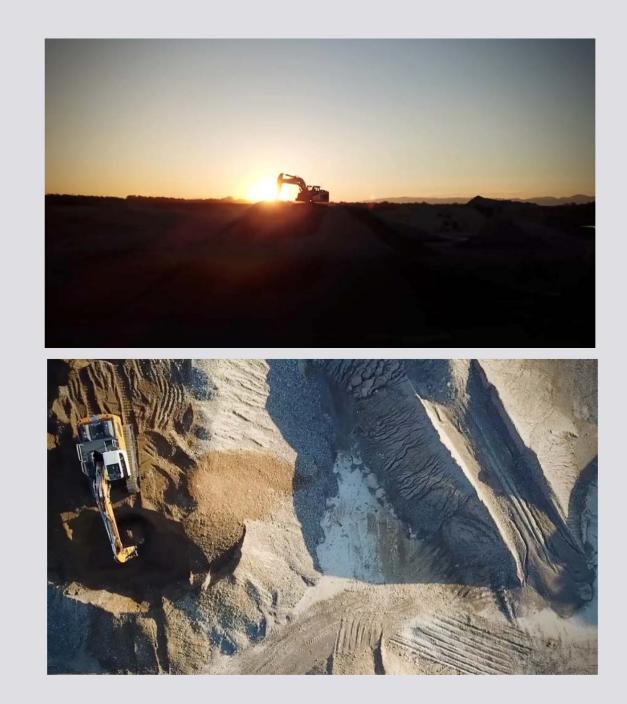
 <u>↓ Brochure, A 914 Compact</u> PDF, 6.97 MB

> Brochure, gardening and landscaping PDF, 6.97 MB

Brand touchpoints Moving images and templates

Ready for the big screen: our motion principles describe how motion is facilitated in Liebherr design.

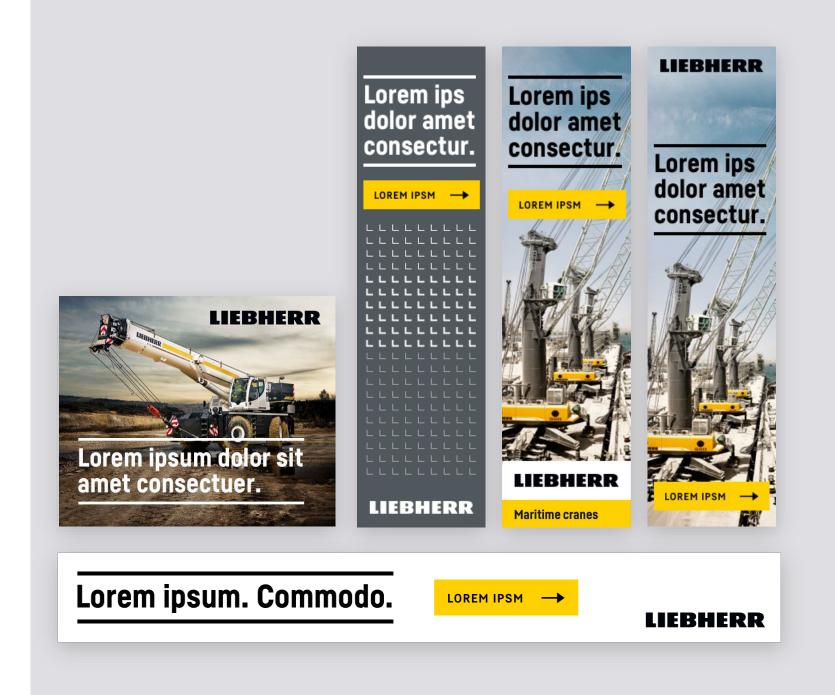
Functional elements (e.g. opener, corner logo, chapter transitions, subtitlles, supertexts, endings, etc.) are predefined and collected in Adobe AfterEffects and Adobe Premiere templates – ready to use for all kind of films.



Brand touchpoints Online banners

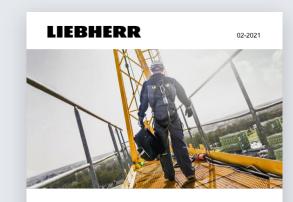
Digital banners offer many opportunities to attract attention, for example, with motion dramaturgy sequentially showing a headline, image and logo with call to action.

Furthermore, static banners are developed and can be used with editable templates.



Brand touchpoints **Newsletters**

Keep our customers informed. Newsletters are a simple tool for engaging in regular exchange with our customers to provide them with the newest product updates, innovations and highlights.



Dear John Doe,

CALL TO ACTION

Far far away, behind the word mountains, far from the countries Vokalia and Consonantia, there live the blind texts. Separated they live in Bookmarksgrove right at the coast of the Semantics, a large language ocean. A small river named Duden flows by their place and supplies it with the necessary regelialia.

It is a paradisematic country, in which roasted parts of sentences fly into your mouth. Even the all-powerful Pointing has no control about the blind texts it is an almost unorthographic life One day however a small line of blind text by the name of Lorem Ipsum decided to leave for the far World of Grammar.

Headline 2 lines of copy



Teaser headline

TEASER LINK

Teaser headling

TEASER LINK

Far far away, behind the word

Vokalia and Consonantia

mountains, far from the countrie

Voucher Headline

Voucher code

423456

Footer Headline

Far far away, behind the word

Vokalia and Consonantia.

mountains, far from the countries



Far far away, behind the word

Vokalia and Consonantia.

TEASER LINK

leaser headling

TEASER LINK

Far far away, behind the word

okalia and Consonantia

mountains, far from the countries

mountains, far from the countries

2 lines of copy Dear John Doe,

Far far away, behind the word mountain far from the countries Vokalia and Consonantia, there live the blind texts Consonantia, there live the bind texts. Separated they live in Bookmarksgrove right at the coast of the Semantics, a large language ocean. A small river named Dudes flows by their place and supplies it with the excession excerticities. CALL TO ACTION





Dear John Doe,

CALL TO ACTION

Voucher code

423456

LIEBHERI

Headline

Far far away, behind the word mountains far from the countries Vokalia and TEASER LINK





LIEBHERR

Headline 2 lines of copy

Dear John Doe,

y into your mouth. Even the all-powerful Pointing

small line of blind text by the name of leave for the far World of Grammar.

Bullet list Liebherr is renowned for its top technological lev Liebberr is recovered for its incovative crane concepts We are the global market leader for mobile cranes and set standards in the industry.

Far far away, behind the word mountain far from the countries Vokalia and Consonantia, there live the blind text







Footer Headline
Pooter Link
Fector Link
Foster Link











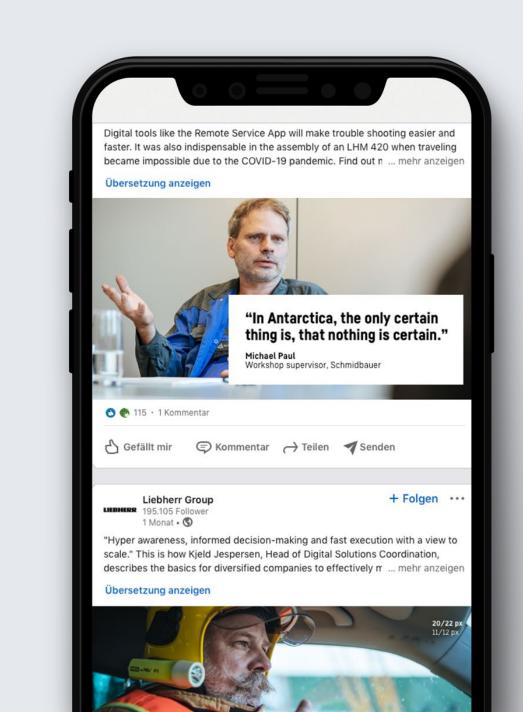




Far far away, behind the word mountains, far from the countries Vokalia and Consonantia, there live the blind texts

Brand touchpoints **Social media**

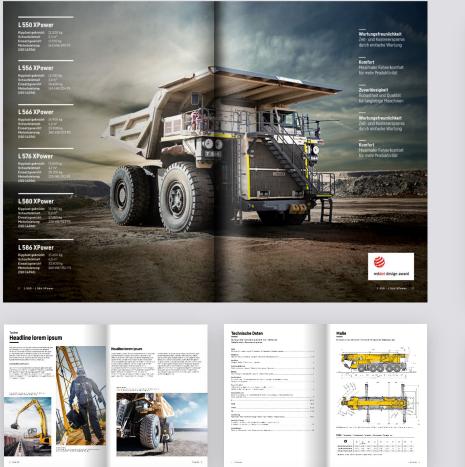
We are where our customers are. That makes social media an important touchpoint. Our authentic images and a strong topic-related quote catch the attention at a glance.



Brand touchpoints Literature

Literature is an important touchpoint for our communication. Get some inspiration of the brand elements in various literature environments, both functional and emotional examples.

Creating branded literature was never this easy: with our new InDesign templates every new media will be on brand.

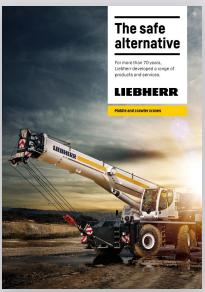


lorem

cal conteny will ologi slightly positivel ha cymert ynyr





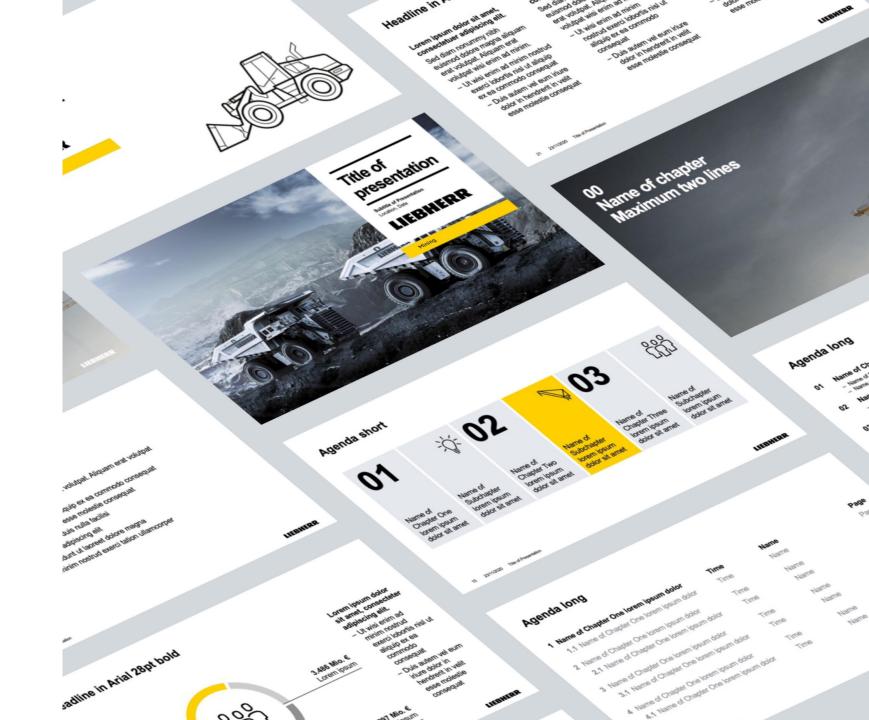


Brand touchpoints **Presentations**

Office presentations convey the brand to external and internal groups.

You can concentrate on the content, while we already did the design.

Find a set-up collection of chart types for editing presentations on every topic.



Brand touchpoints **Advertisements**

Advertisements are supposed to be bold and clear. The bestcase scenario is full-spread usage of a Liebherr image in combination with a prominent banner with a telling headline.



Brand touchpoints **Office**

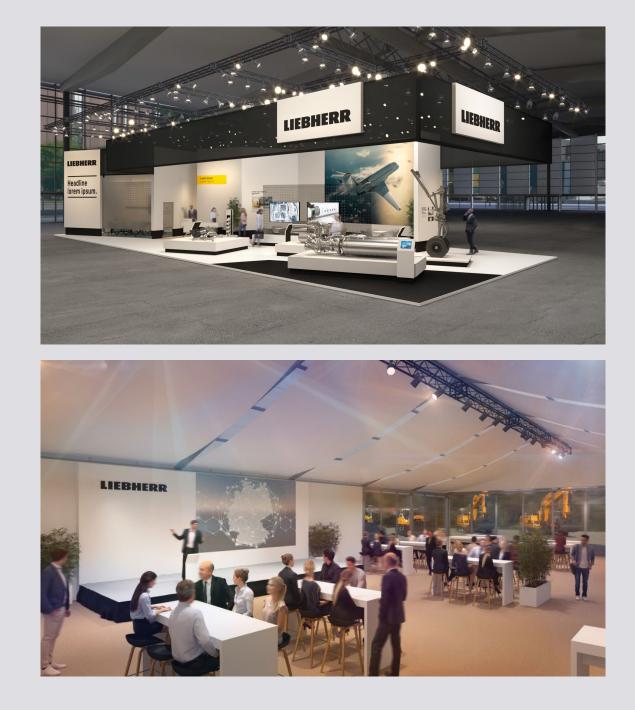
Hello everyday usage: our stationery is reduced to the pure and elementary representation of the logo and typeface – but always on brand.

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Brand touchpoints **Exhibitions & Events**

Exhibitions are an important platform for presenting our product diversity. The complexity of our products is also reflected in our exhibition presentations - indoor and outdoor.

Liebherr organizes unique events for a wide variety of occasions. Our design is based on the uniform brand identity. We ensure that the event runs smoothly and will be an unforgettable experience – also on behalf of the Liebherr brand.



Brand touchpoints

Sites

Each Liebherr site is unique. This applies to its function, size, location and the associated visitor guidance. The Guidelines of Corporate Architecture take these special features into account and adopt the perspectives of the different target groups.

While in the outdoor area, the focus is on branding and guidance, in the building itself, it is more about spatial atmosphere.



Brand touchpoints Our updated brand portal

It's up to us to bring the Liebherr brand experience to life.

The Liebherr brand portal makes it easy for everyone.

We updated it with new definitions, templates and download assets.

The new brand portal is online since April 2021.

